



Intelligent Sensing Anywhere

As TIC nas Smart Grids

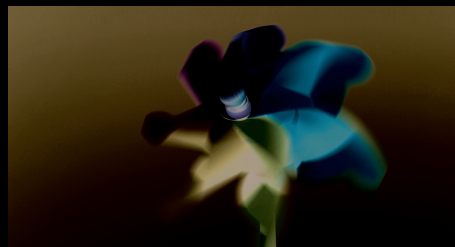
José Basílio Simões

10.º Encontro Nacional do Colégio de Engenharia Electrotécnica

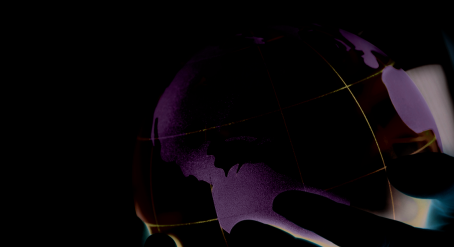
06 de Outubro de 2010 | OE Região Centro



Oil & Gas



Energy



Environment



Healthcare

ISA in Numbers



20 Years of experience in the telemetry technology domain

110 Highly qualified employees

40% Employees dedicated to R&D

10x Turnover from 2003
Still growing fast...

42% CAGR (Compound Annual Growth Rate) in the past 6 years

70% Percentage of turnover coming from the international market

50,000 Number of equipments deployed worldwide...

Markets and Solutions



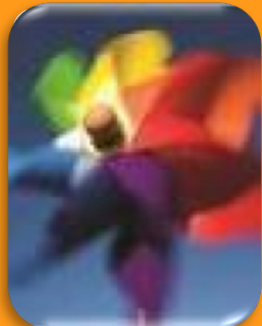
Environment

- Measurement of carbon footprint
- Meteorology and Seismology
- Hydropower Potential



Oil & Gas

- Monitoring of LPG and piped gas networks
- Supply logistics (tanks and cylinders)
- Remote management of fuel stations
 - Refineries monitoring



Energy

- Remote monitoring
- Energy efficiency
 - Smart grids
- Renewable energies
- Aggregator Solutions



Healthcare

- Ambient Assisted Living
- Tracing people and assets
 - Remote medicine

World leaders in LP Gas smart metering



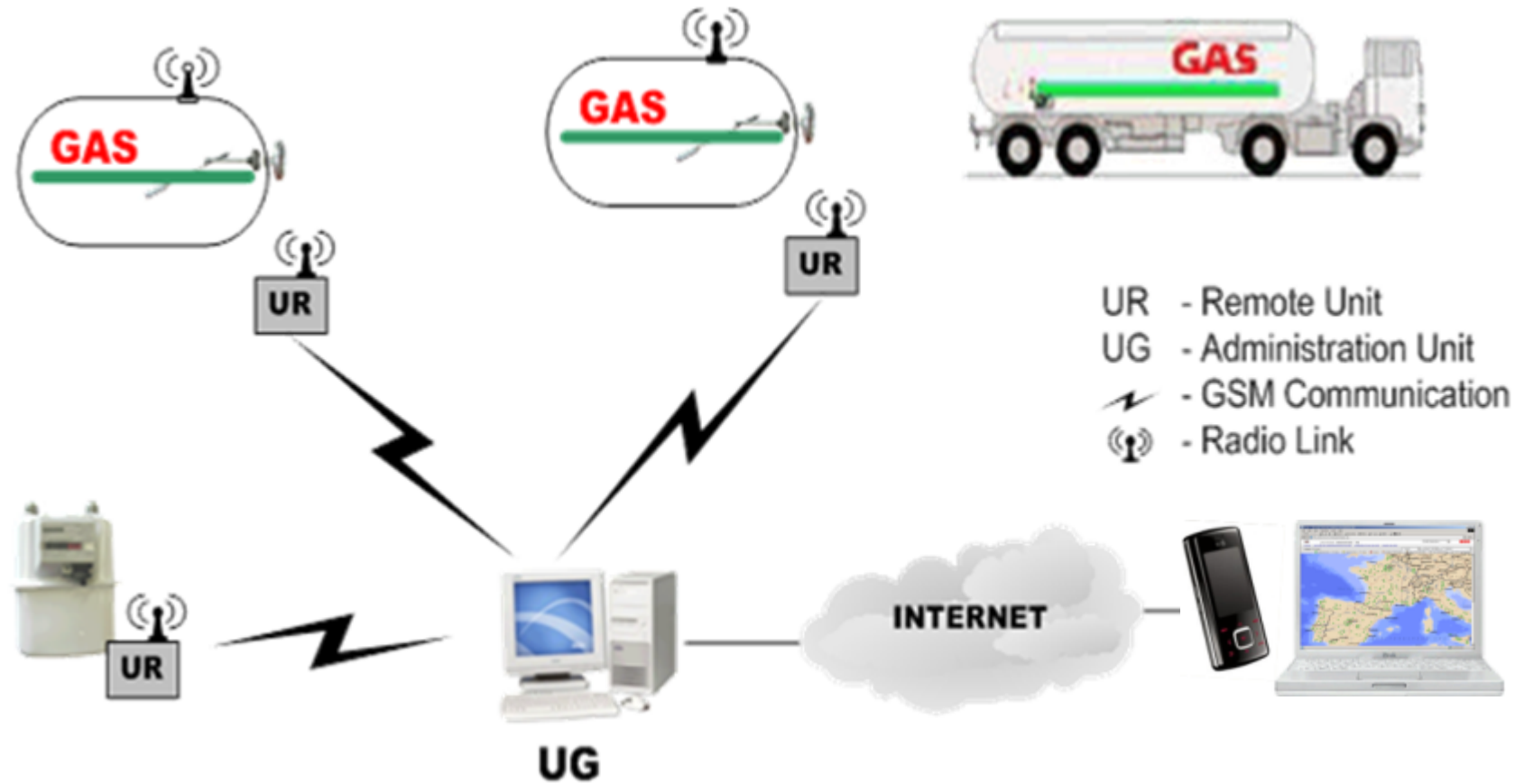
Over **50,000** telemetry high quality systems installed the world around

World leaders in LPG telemetry



Pioneers in LP Gas Smart Metering

1996-1997



O smart metering do GPL permitiu aos clientes da ISA reduzir **63,2 mil toneladas de emissões de CO2** nos últimos 3 anos



Como aumentar este impacto?

A penetração do smart metering no GPL é ainda apenas de 2% na Europa!

Há 10 milhões de clientes servidos com GPL, mas pelo menos 30 vezes mais servidos por outras formas de energia...



Smart Grids enable...

Automated
Meter Reading

Pre-paid
electricity, gas,
water

Utilities

Automated
Demand
Response

Spot tariffs that
change hourly...

- Grids are not smart...



**...until they use Information and
Communication Technologies!**

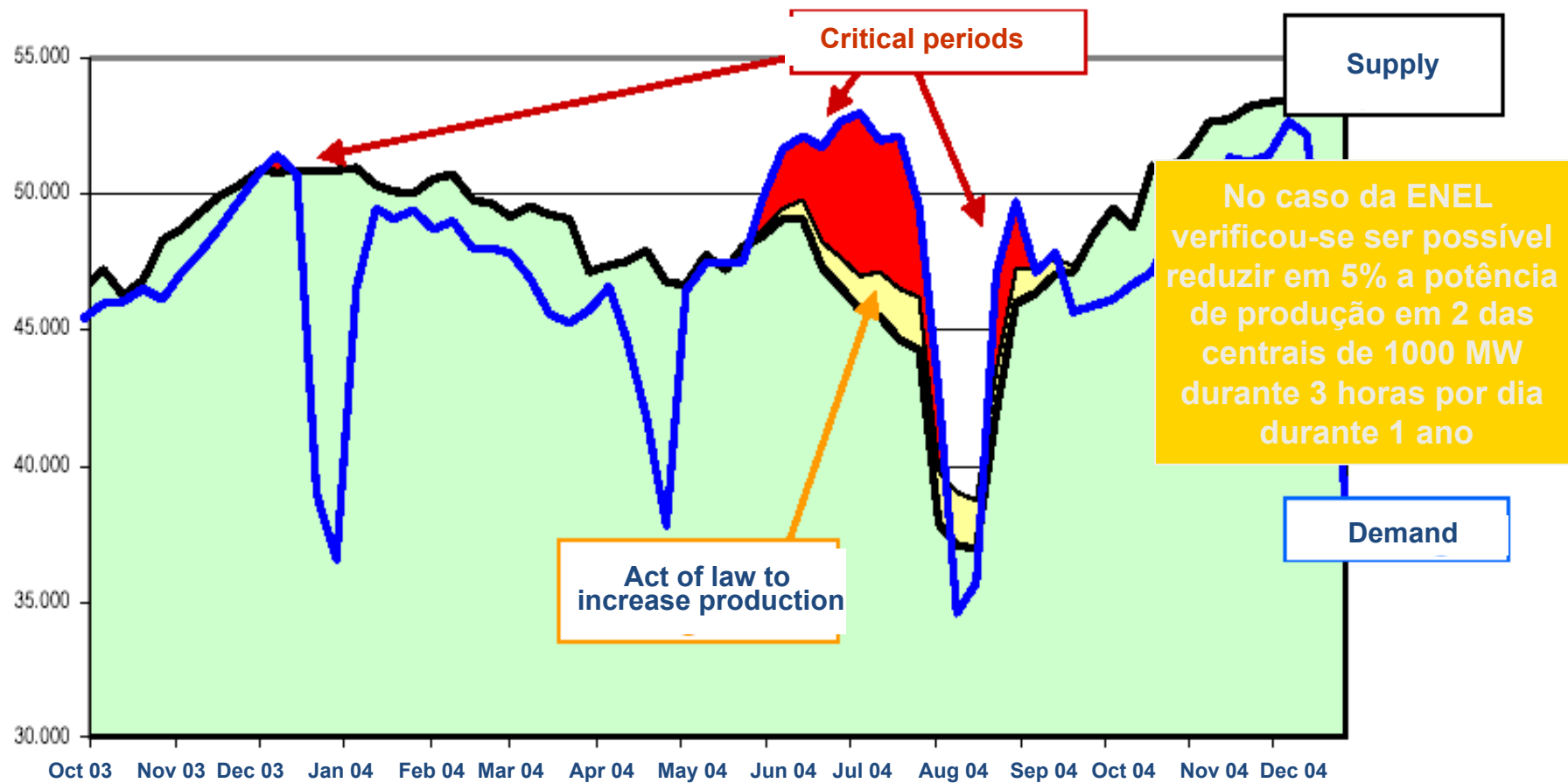
A internet e as comunicações móveis distribuíram, na última década, conhecimento e poder por bilhões de Pessoas.

E irão continuar a fazê-lo, exponencialmente, conquistando mais capacidade de influência do que todos os sistemas políticos até hoje conseguiram na história da Humanidade.

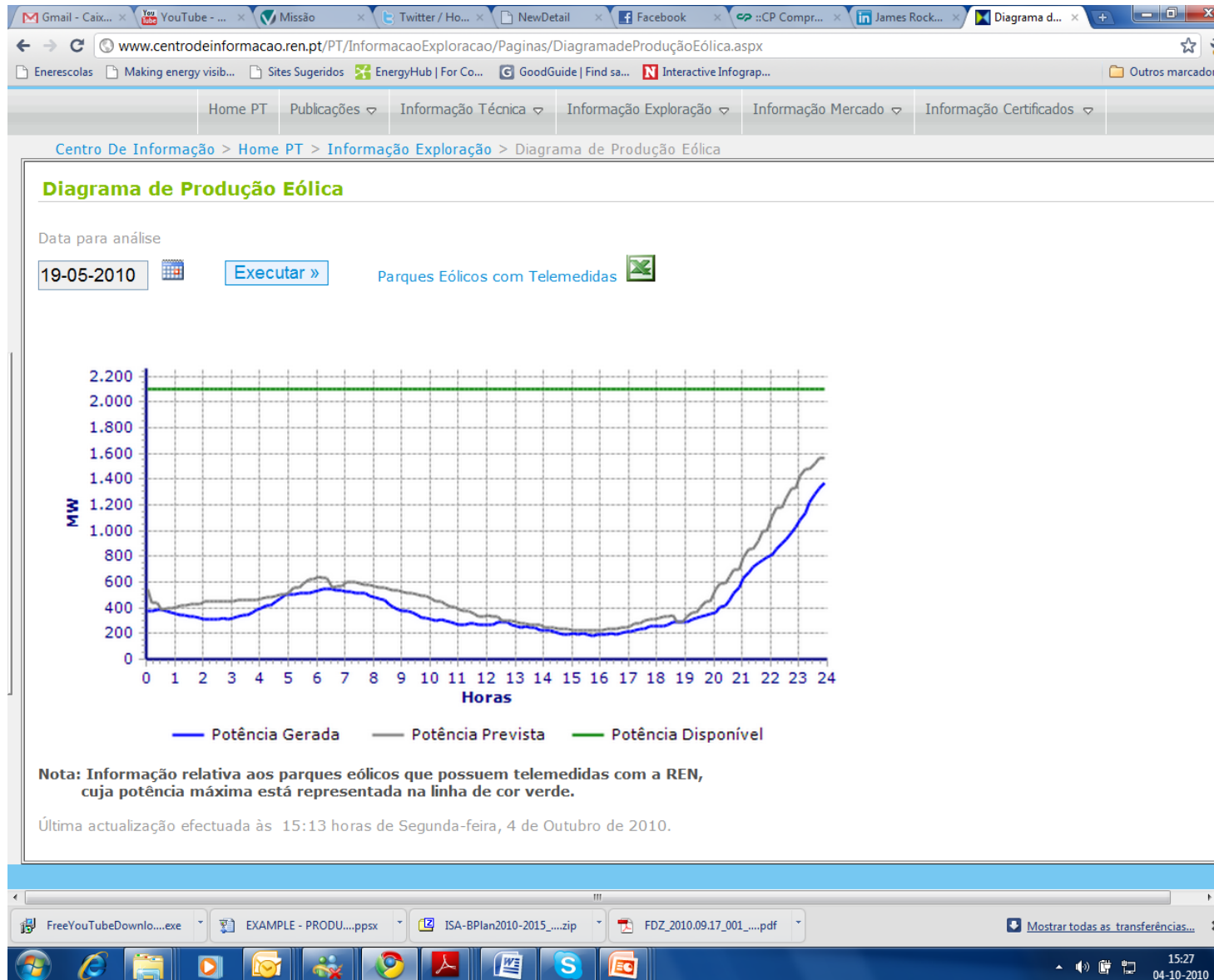
O «poder» que a Internet confere a todos os cidadãos não é afinal diferente do «poder» de conhecermos a nossa energia (“power” nos dois sentidos em inglês) que, desta forma, poderá ser distribuída, gerida, poupada e utilizada durante mais tempo, garantindo que os nossos descendentes continuarão a ter reservas de energia e qualidade ambiental na Terra.

Informação e Comunicação são fundamentais para a Eficiência Energética!

- Prever e monitorizar a procura para otimizar a geração...



Mas também, com as Renováveis, prever e monitorizar a geração para optimizar a procura!

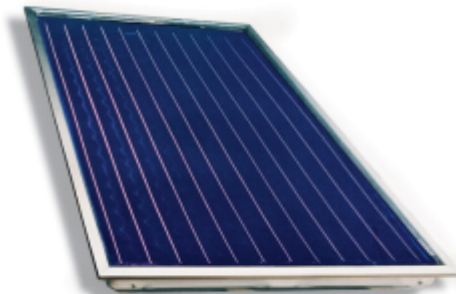


Que fazer? – Gestão pela Procura



Uma nova política energética baseada na **gestão da procura**, com um claro envolvimento dos consumidores, assente na **eficiência energética** e na utilização das **energias renováveis**, numa lógica de produção descentralizada da energia, mais adequada ao consumo que os utilizadores necessitarem,

o que pressupõe uma enorme sensibilização dos consumidores...



Mais dados, mais informação... ...necessidade de maior capacidade de gestão!

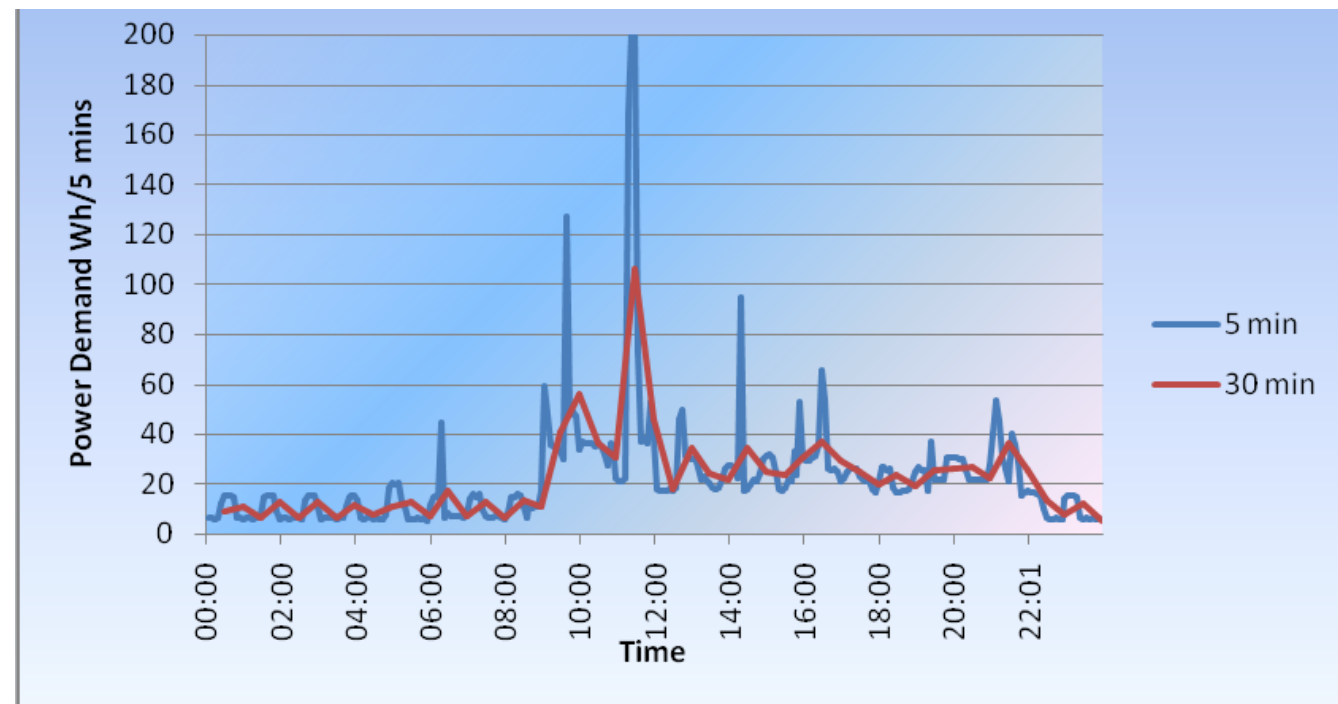
Com efeito, só uma rede energética inteligente, dispondo em tempo real da informação sobre os recursos energéticos disponíveis, por um lado, e sobre os recursos requisitados, por outro, será capaz de gerir as necessidades de produção e de condicionar os consumos de forma a aumentar a eficiência de toda a rede e de promover uma utilização racional dos recursos.

Com milhares de micro-produtores e mais do que um grande fornecedor disponíveis e com condições tarifárias que podem mudar de hora a hora, cada interveniente terá de tomar decisões sobre como e quando produzir ou consumir, em que regime horário e com que intensidade laborar ou mesmo quando cessar momentaneamente a actividade.

...Sistemas de decisão em tempo real!



Para tal torna-se indispensável a introdução de sistemas de telecontagem, a monitorização de consumos parciais com o correspondente aumento da eficiência energética, e a construção de sistemas de decisão em tempo real, capazes de efectuar escolhas inteligentes de estratégias de consumo e produção, tendo em conta as tarifas, as necessidades de consumo, o potencial de produção e a possibilidade de diferimento temporal.



Daily Electricity Profile of a Final Customer

ICT Areas

- **ICT for smart energy consumption processes**
- **ICT for smart small and medium user behavior**
- **ICT for smart large user behavior management**
- **ICT for generation and grid infrastructure readiness**
- **ICT for breakthrough industry transformation**

I. ICT studies, business cases, surveys, project best practices, go to market required

- **European funded project: Build a European Standard business case for smart metering comprising best practices from existing projects**
- **Library of case studies across diversity of business customers (schools, grocery stores, private sector office buildings, warehouses, etc,...) to bring more visibility to utilities about demand response (EU project)**
- **Assistance in developing energy management capabilities for end users**
- **Create ICT enable energy efficiency standard indicators**
- **Comprehensive survey of European demand response pilots (EU survey)**

II. Customer communications (smart metering)

- **European regulation:**
 - Time-of-use metering and billing (real consumption) mandatory in Europe
 - Large scale penetration of smart metering to reach 100% penetration in 2015
 - Incentives for investments
- **Standardization:**
 - European harmonization and standardization group to be setup:
Interoperability and open standards between metering suppliers and end-to-end from customers to utilities
- **Telecom and utilities:**
 - Setup joint cooperation between utilities and telecommunications
 - Setup a publicly available infrastructure for smart metering (vs PLC and GPRS) (European project)

III. Demand side and demand response management and real time pricing

- **Standardization: Automated demand response communication standards for C&I buildings**
- **Incentives: Develop innovative incentives and business models to share benefits on demand response across various stakeholders**
- **R%D: Technical feasibility of distributed, autonomous load control**

IV. Home energy controlling box (internet box like)

- **Collecting real time consumption of household appliances and connected to smart meters (European project)**

V. “Losses free” and readiness of infrastructure network to connect large scale DG and RES

- Research innovative technologies for minimizing network losses and improving network stability (KPIs: FACTS, WAMS, etc.) (European Project)
- Large scale connection of DG and RES to the grid by 2020 (considering 20 to 50% renewable capacity connected to the grid) (European project)

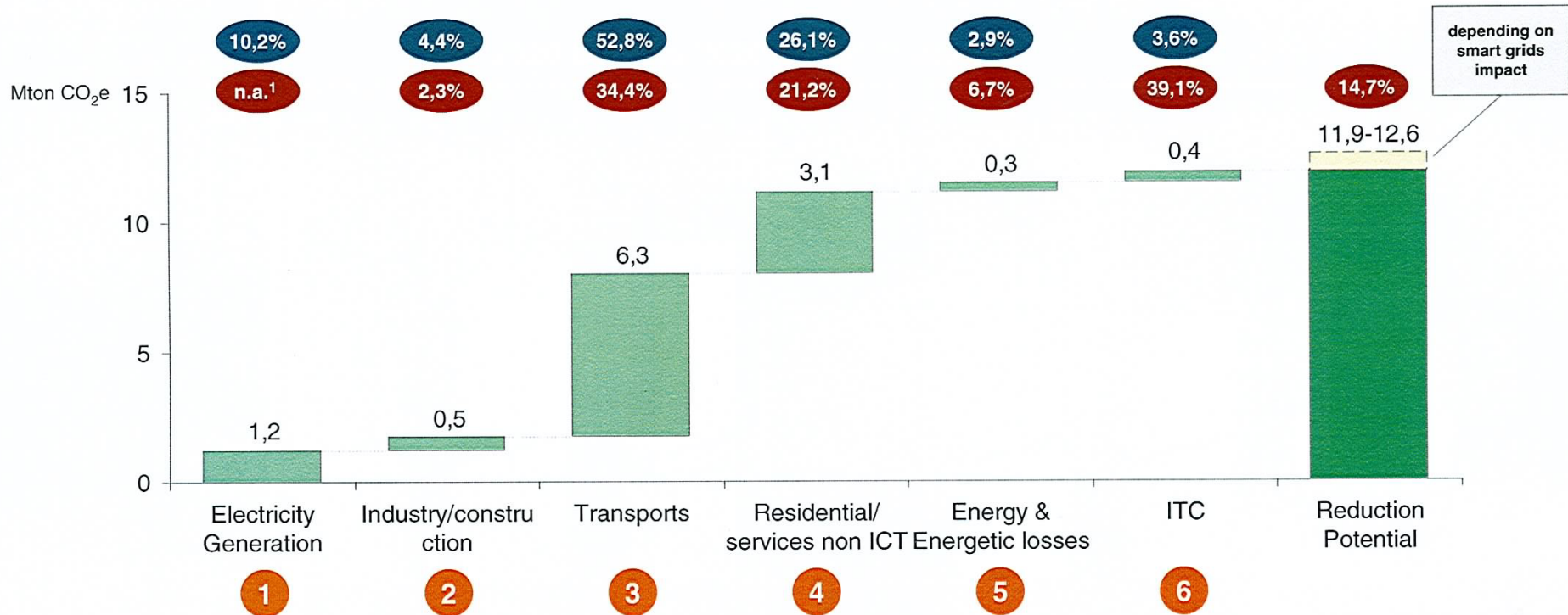
VI. ICT readiness for “mobile electricity consumers” (eg. PHEVs)

- Promote the advancement of commercial PHEVs
- Promote renewable energy programs around cars
- Push the creation of TOU rate plans as an incentive for PHEVs
- Change the regulatory framework to allow pan-European ubiquitous micro-payments and engage telecoms and banking

11,9 – 12,6 Mton CO₂e reduction potential due to ICT



Emissions Reduction Potential per Sector Utilizing ICT



ICT sector can enable emissions reductions up to 10 times it's own carbon footprint

% of total reduction potential
% Reduction Over 2020 BAU Scenario

1. Electricity generation not considered an independent emission sector. Emission reduction considered is due to lower unitary emission costs
Source: BCG Analysis

List of major emission reduction strategies per sector with ICT involvement



Sector	Strategies	Description	ICT Involvement	Potential (Mton CO ₂ e)
1 Electricity Generation	Increase renewable capabilities	Introduction of load management capabilities to allow higher renewable penetration	<ul style="list-style-type: none"> • Network monitoring • Generation Control 	1,2
2 Industry/ construction	Automation and Motor systems	Introduction of process automation and variable motor systems control	<ul style="list-style-type: none"> • Control systems • Process optimization • Consumption monitoring 	0,5
3 Transports	Demand, logistics and mobility	Pass emission costs onto drivers while actively managing private and public mobility emissions	<ul style="list-style-type: none"> • Emissions monitoring • Driver accountability • Transports optimization 	6,3
4 Residential/ services non ICT	Energy efficiency and monitoring	Increased energy efficiency in appliances and customer energy use monitoring and accountability	<ul style="list-style-type: none"> • Consumption monitoring (meters) • Building/equipment efficiency 	3,1
5 Energy & Energy Losses	Microgeneration penetration and grid control	Increased grid capabilities to handle microgeneration and penetration of smart grids	<ul style="list-style-type: none"> • Smart grids <ul style="list-style-type: none"> – Grid load monitoring – Grid management 	0,3
6 ICT	Reduction of unnecessary energy waste	Increased energy efficiency in ICT equipment and reduction of energy waste (e.g. standby)	<ul style="list-style-type: none"> • Reduction of standby consumptions • Server cooling & virtualization 	0,4

Source: BCG analysis

SMART 2020 framework applied to industry sector highlights areas with enablement potential



Standardize	Standardizing monitoring tools and processes to increase industry efficiency
Monitor	Monitoring of engines consumptions to track real working conditions
Account	Fine-tune engines and other machineries to optimize efficiency and output
Rethink	Using simulation applications to permanently reengineer the process
Transform	Developing new approaches in terms of primary energy use

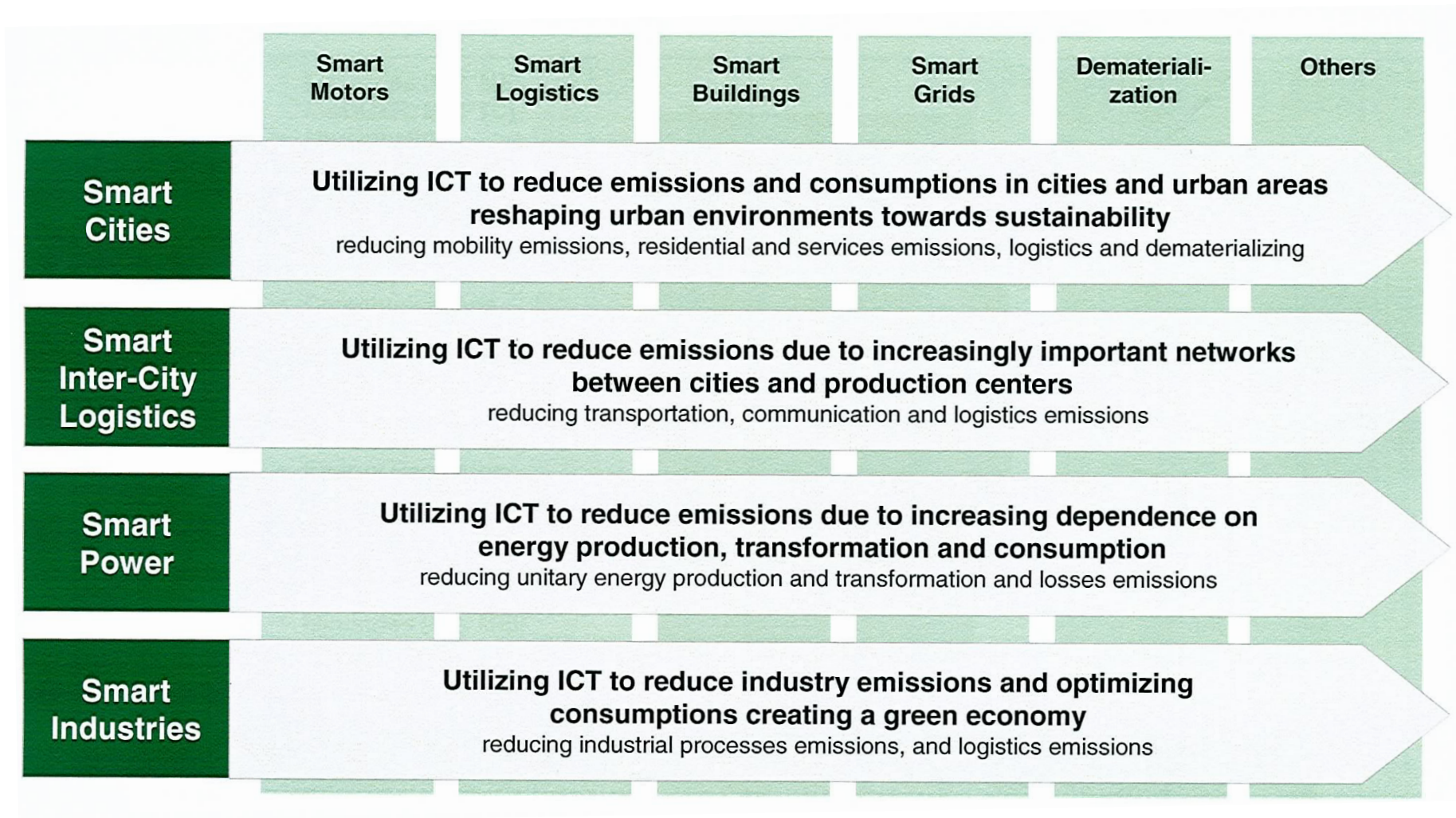
Initiative details for reducing residential/services emissions



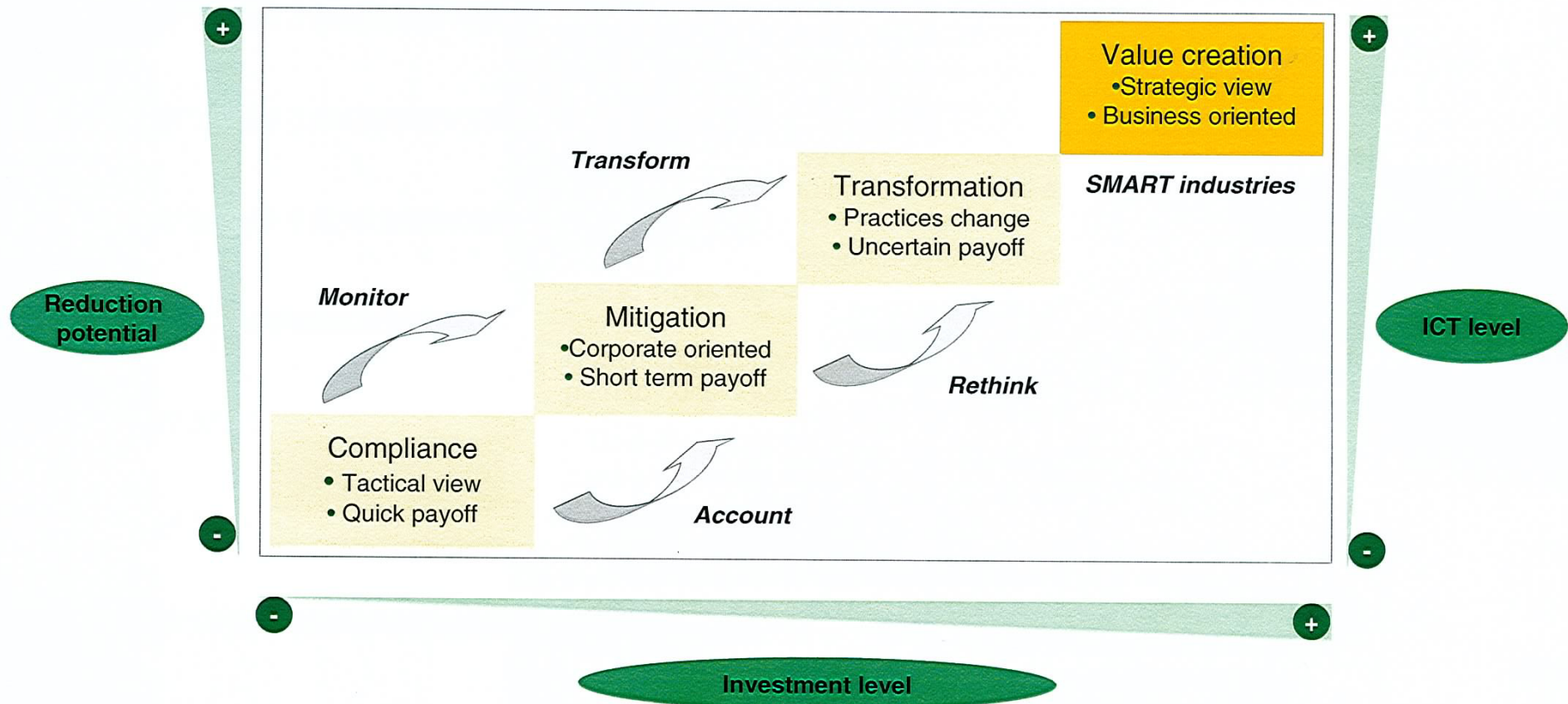
Initiative	Description	Assumptions	Sources
Increased energy efficiency	<p>Utilization of ICT to increase demand side management of energy</p> <ul style="list-style-type: none"> Efficient devices and efficient installation <ul style="list-style-type: none"> Low consumption devices, insulation, public lighting... Optimized usage of installation and devices <ul style="list-style-type: none"> Turn off devices when not needed, regulate motors or heating at the optimized level... 	<p>Increase from 10% to 25% energy efficiency in buildings</p> <ul style="list-style-type: none"> Average 20%-30% achieved in buildings where efficiency is fully introduced 	<ul style="list-style-type: none"> Expert interviews EU REMODECE Intelligent energy Europe
Increased consumption visibility	<p>Usage of ICT enabled monitoring and communication equipment to transmit consumption profile to users</p> <ul style="list-style-type: none"> Dynamic energy pricing Permanent monitoring and improvement program Rigorous maintenance program, measure and reaction in case of deviation 	<p>0,5% consumption reduction per year due</p> <ul style="list-style-type: none"> only considering increased visibility to consumers excluding peak shaving already excluded in power generation 	<ul style="list-style-type: none"> UK OFGEM UK Energy White Paper
e-paper transactions	<p>E-government implementation and roll-out</p> <ul style="list-style-type: none"> Introduction of all non-essential processes utilizing internet and intranet <p>Elimination of processes within and among enterprises and private users</p> <ul style="list-style-type: none"> Increasingly important as internet and pc's penetrate businesses and homes 	<p>25% avoided paper consumption</p> <ul style="list-style-type: none"> 1 kg CO₂e avoided per tonne not consumed 	<ul style="list-style-type: none"> Smart 2020 Celpa
Online purchases and media	<p>Usage of ICT equipment (pc's and cpe's) by users to acquire media online</p> <ul style="list-style-type: none"> Increasing speeds and new business models evolve as online purchases is cheaper, faster and easier from the comfort of home Non-Direct to home purchases become marginal 	<p>Elimination of all CD and DVD purchases</p> <ul style="list-style-type: none"> 1 kg CO₂e avoided per cd/dvd 	<ul style="list-style-type: none"> Smart 2020 GFK AFP – Associação fonográfica Portuguesa

Source: Industry expert interview; BCG analysis

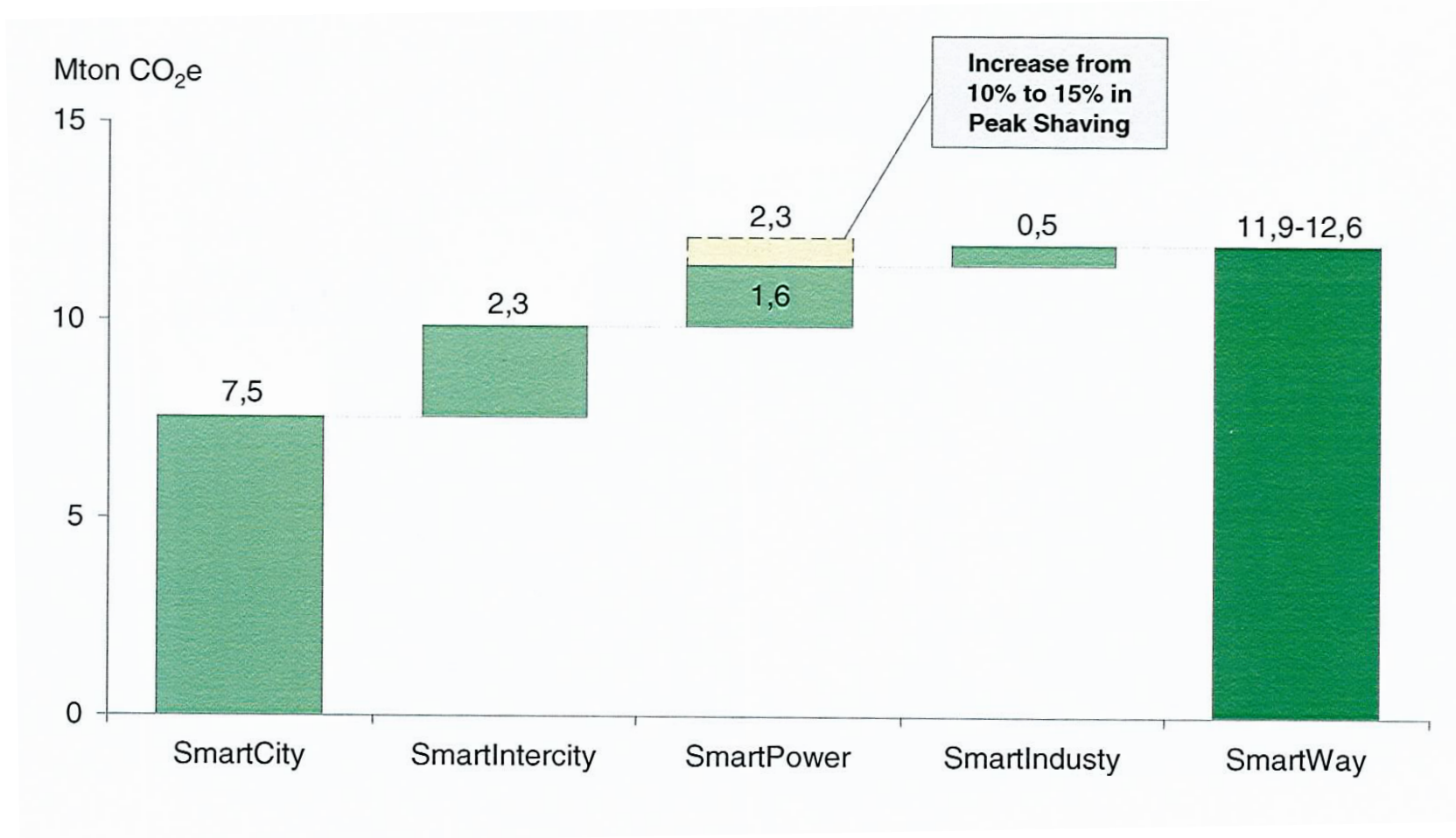
The SmartWay for emission reduction



Reducing carbon emissions through green logistics should be faced as a value creation opportunity



11,9 – 12,6 Mton CO₂e reduction potential due to ICT

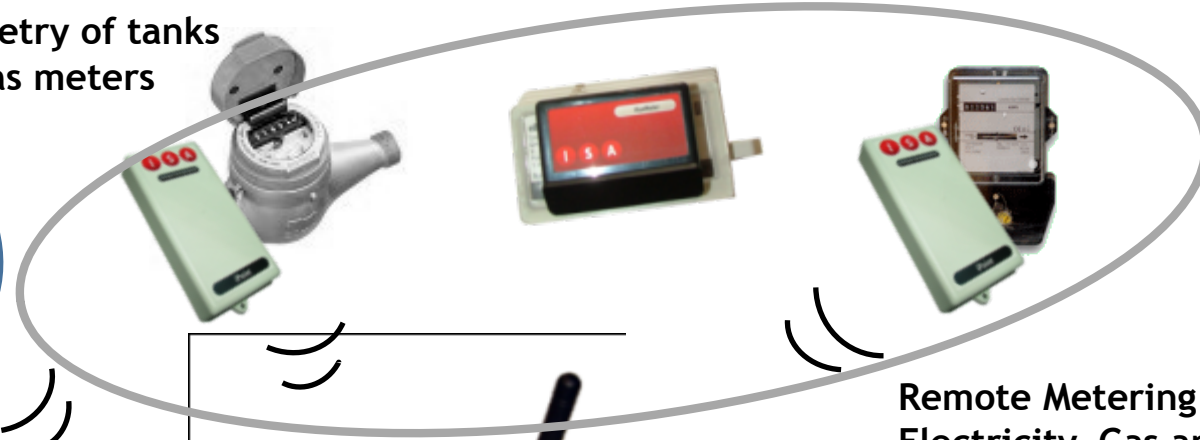


Voltando à ISA...

New paradigm!



Telemetry of tanks and gas meters



Remote Metering of Electricity, Gas and Water

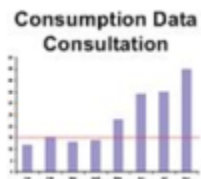
Focus on the tank



Focus at Home Smart-Home!



iMeterBox



Energy Efficiency... Find out how much you spent, how, when and in what! Reduce your energy consumption without losing comfort.

More services available...

Logistic savings have to pay for only a small part of the investment!

Smart Homes



Simultaneous
collection of data:



CO₂

€

kWh



iMeter Kit

Energy Management Console (EMC)

- Endless number of services provided
- **Bridge between the Internet and any number of sensors spread throughout the home**
- Those sensors can provide services such as security, comfort, personal safety and well being

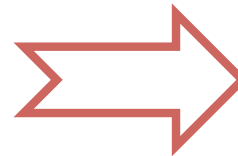
Smart Home



New value-added services



Sends information about energy usage of your appliances to the web portal - EnerBook - allowing consumers to be aware of their consumption



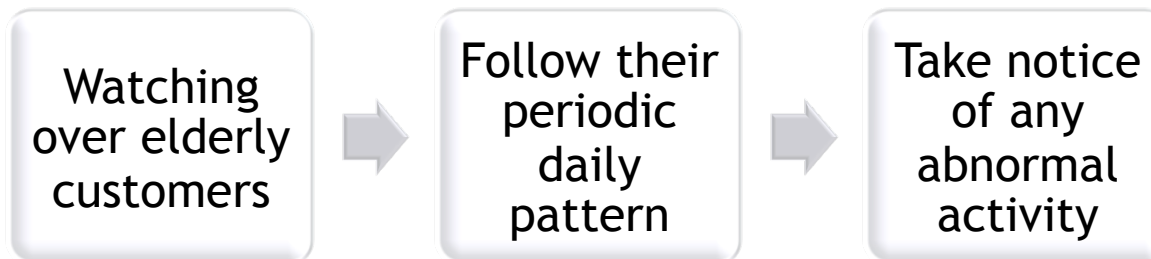
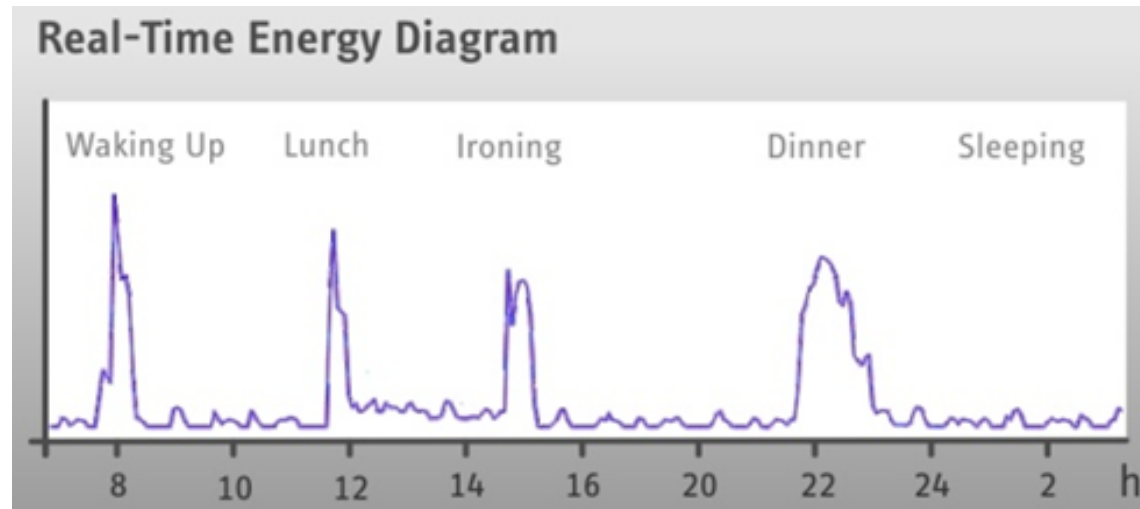
Measure your Carbon Footprint



- ✓ allows users to view real-time historical and current data on their consumption of water, gas and electricity;
- ✓ makes it possible for consumers to manage their consumption independently and to monitor the development of their carbon footprint.



New value-added services



The power of Information



Smart Meters



Smart Utilities



Smart Consumers

Smart Billing

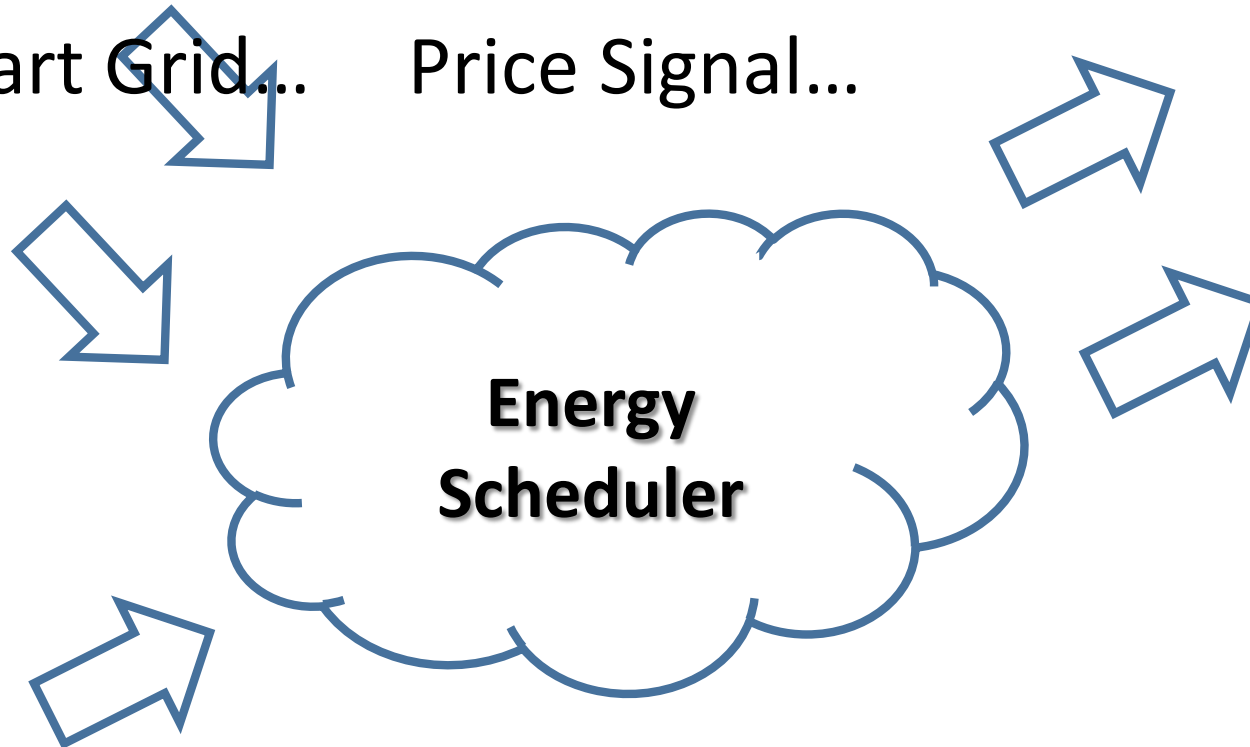


New meters are needed to take price signals to customers...

But new ToU tariffs are also needed for the end-user to benefit

The Energy Scheduler

- Smart Grid... Price Signal...



Scheduler is running at the gateway



And what about the Buildings...?



Lisboa – Portugal –
C.M. no Campo Grande

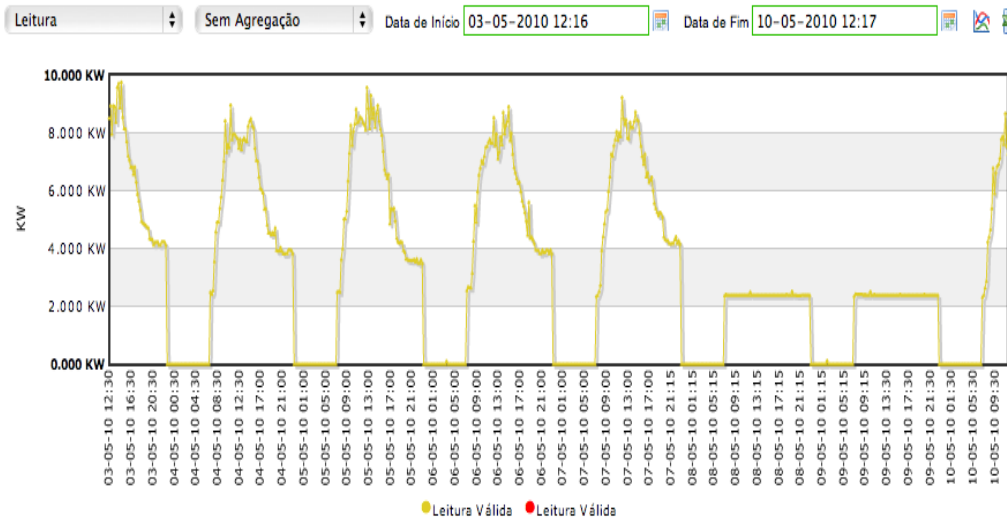


Lulea – Suécia - Casa da Cultura



Manchester – Reino Unido – Câmara Municipal

Dados



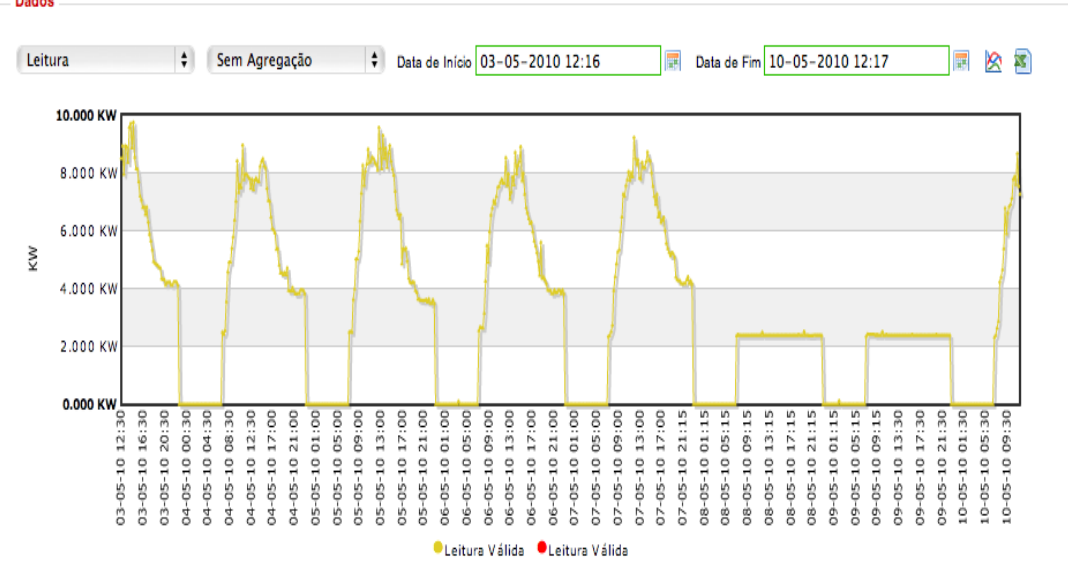
Helsinki – Finlândia – Escolas

Less than 2 weeks after starting real time continuous monitoring savings of more than 13% were achieved!

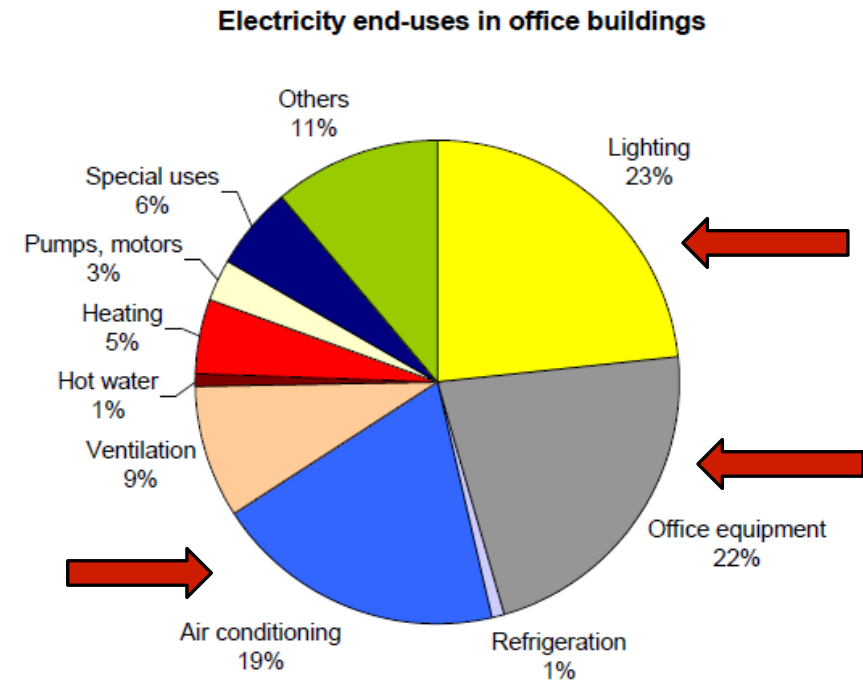
- Não basta auditar!



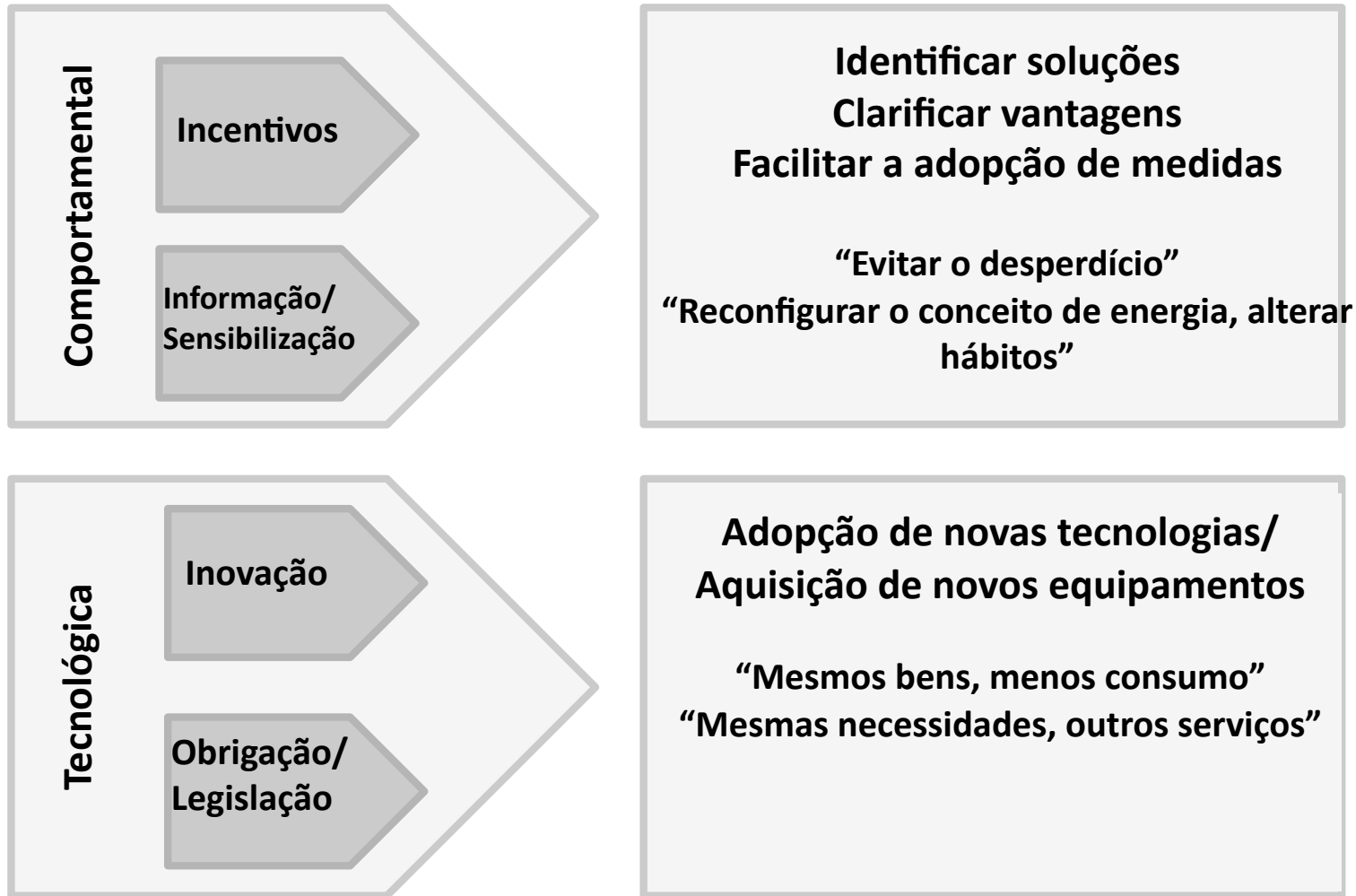
Dados



- O que melhorar?
 - Iluminação
 - Redimensionar equipamentos
 - Isolamento
 - Equipamento Eficiente
 - Utilização Racional
 - **Alteração comportamental**
 - Sistemas de gestão/controlo de energia



Pessoas -> Factor chave de sucesso
Alteração Comportamental → ROI + Baixo



Abordagem Estratégica à Eficiência Energética

O Que Fazer Para Racionar o Consumo de Energia?



Medir para perceber

Perceber para controlar

Controlar para otimizar



Implementar um sistema de monitorização de eficiência energética para:

Reduzir a factura de energia sem perder o conforto

Promover a racionalização de recursos

Que energia estou a gastar neste momento? Onde?

Quanto me está a custar?

É muito ou pouco?

Devo tomar medidas? O que fazer? → Começar por mudar comportamentos

Acção Contínua - Acompanhamento e Consultadoria

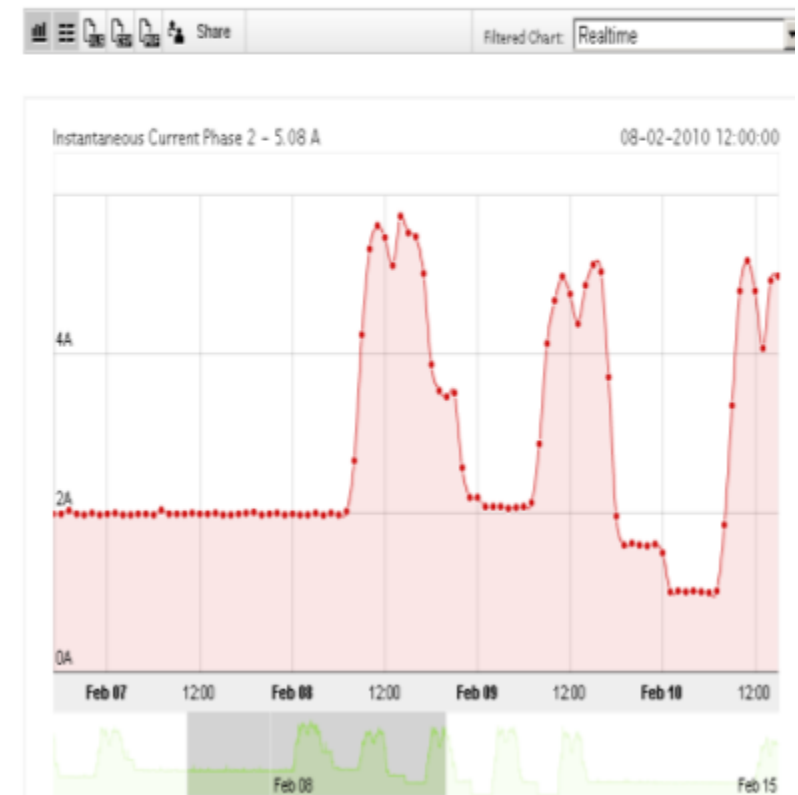
Disseminação da Informação a Utilizadores e Técnicos



- **Gestão Técnica e Económica da Energia:**
 - Acesso a perfis de consumo, indicadores chave, configurações, relatórios de eficiência
 - Indicadores de consumos específicos
 - Relatórios de gestão
- **Utilizadores:**
 - Indicadores chave gráficos
 - Acesso a relatórios simplificados
 - Web 2.0 - Comunidade da Energia

12 UPS

Corrente instantânea na fase 2 do geral que serve os circuitos suportados pela UPS do Bloco A piso 2

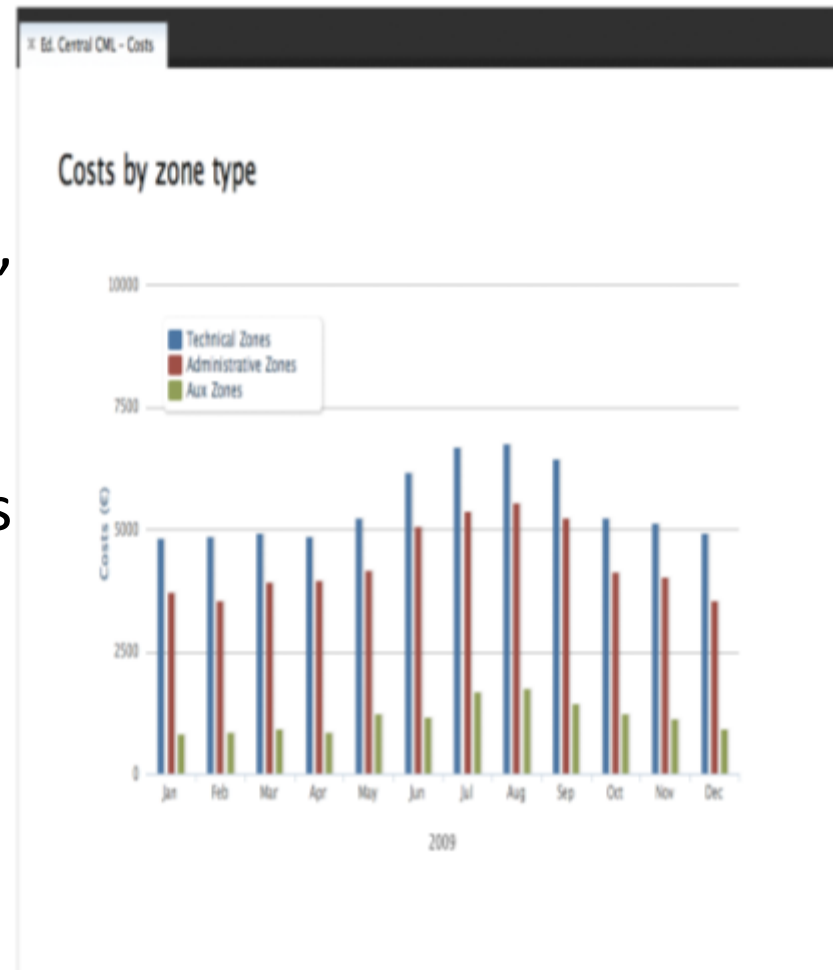


Acção Contínua - Acompanhamento e Consultadoria

Disseminação da Informação a Utilizadores e Técnicos



- **Benchmarking:**
 - Comparação de consumos de energia entre instalações semelhantes
 - Indicadores (consumos por m2, por utilizador, centro de custo, ...)
 - Desde grandes edifícios a redes de pequenas lojas



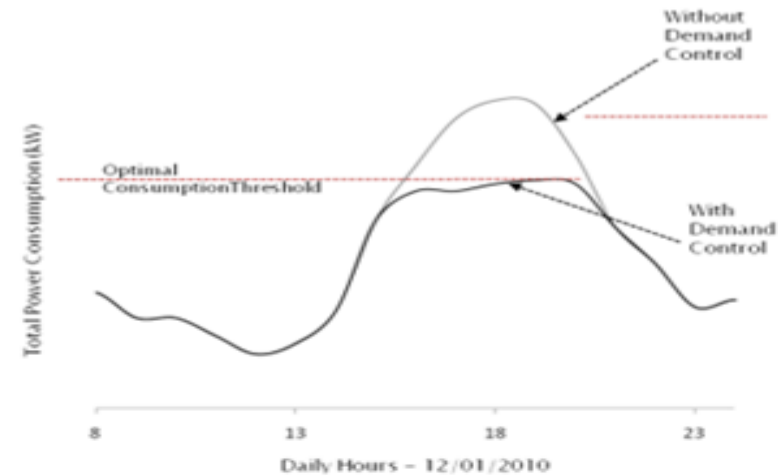
Acção Contínua - Acompanhamento e Consultadoria

Disseminação da Informação a Utilizadores e Técnicos



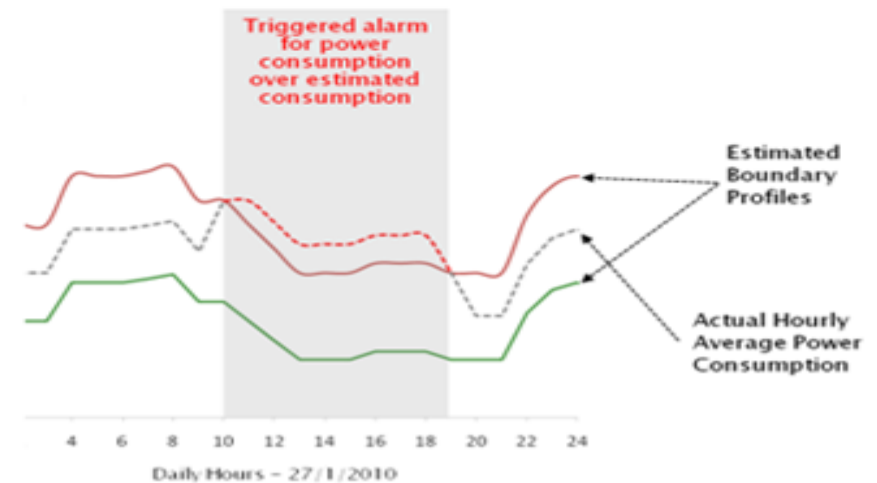
- **Analisar:**

- Análise de cenários
- Gestão da procura
- Tarifas
- Alarmística



- **Implementar e Gerir:**

- Proposta, Gestão da Implementação de projectos de melhoria



Acção Contínua - Acompanhamento e Consultadoria

Disseminação da Informação a Utilizadores e Técnicos



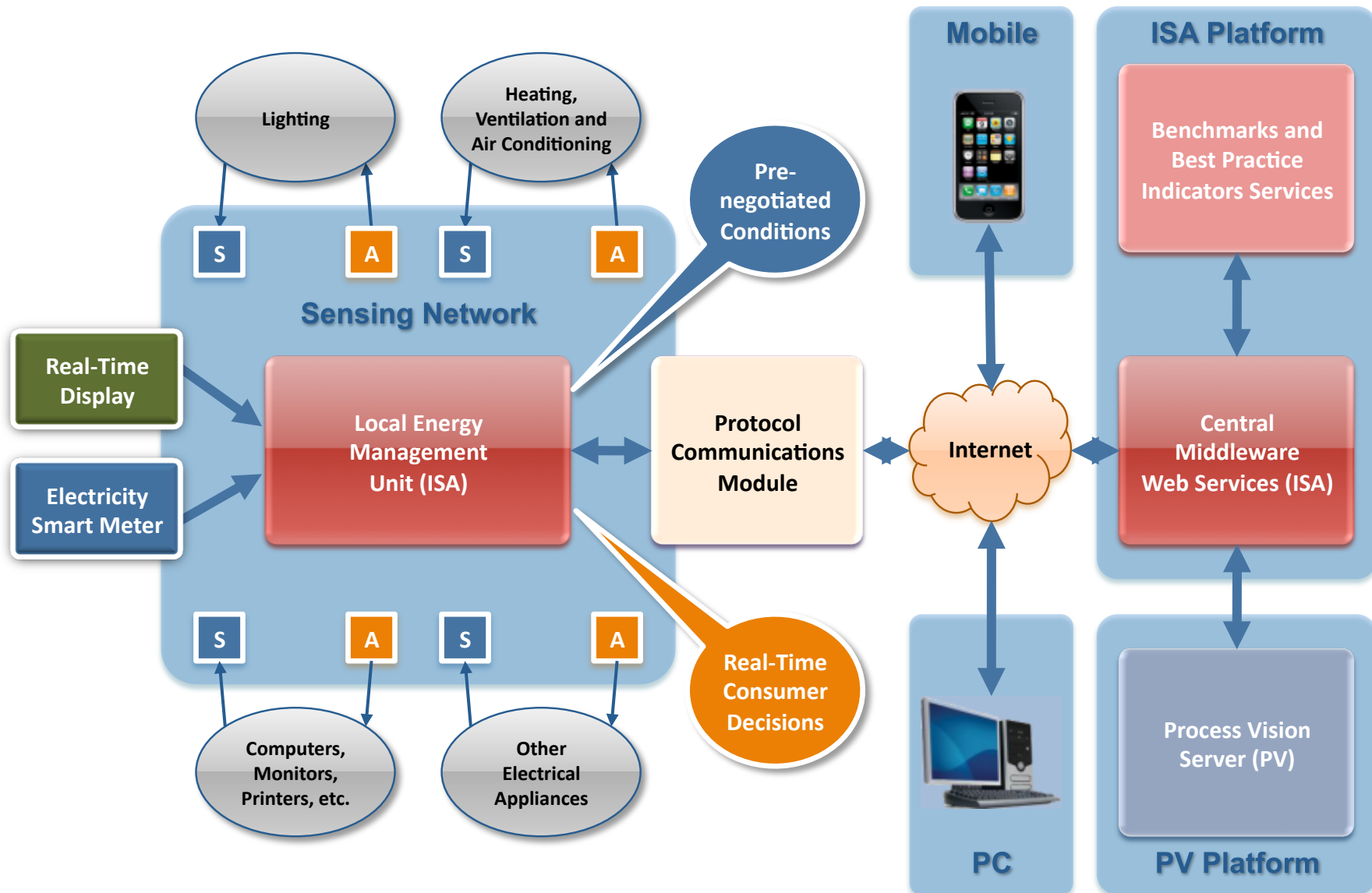
- **Relatórios (Reporting Services – KPI's):**
 - Desenvolvidos e personalizados á medida do cliente
 - Agregação e cruzamento da informação relevante para o cliente



- **Canais de Comunicação com os Utilizadores**
 - Displays
 - TV Corporativa
 - Intranets, via Web

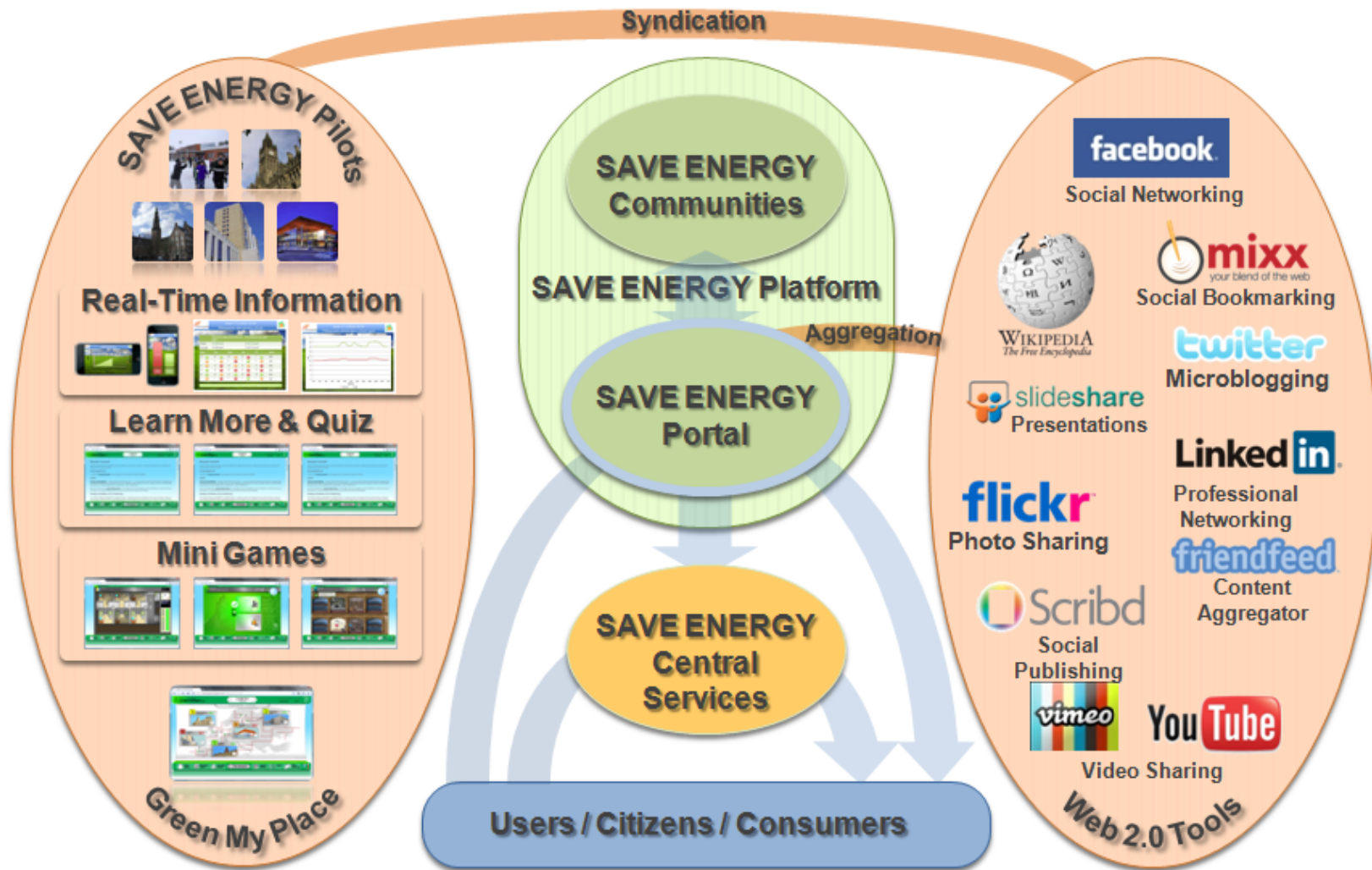


System Architecture



Portal SAVE ENERGY. Ferramentas e Serviços.

Web 2.0, Redes Sociais



Innovating for you!



Q & A

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